

# CIN Supplier Safety Checklist.

15 yes or no questions to ask before you send money to a Chinese supplier.  
Print this. Tick the boxes. Walk away if you score under 12.

## 01. PRICE

- ☐ Is the price within 30% of the market average across 5 suppliers?
- ☐ Have you compared at least 3 quotes for the same product?
- ☐ Is the supplier's price reasonable, not too good to be true?

## 02. VIDEO CALL

- ☐ Have you done a live video call with the supplier?
- ☐ Did they show you the factory floor and stock?
- ☐ Did the factory look real, with workers and machines?

## 03. BANK DETAILS

- ☐ Does the company name on the invoice match the bank account name?
- ☐ Is the bank account a company account, not a personal one?
- ☐ Did they refuse to send money to a third party account?

## 04. PAYMENT METHOD

- ☐ Are you paying through Alibaba Trade Assurance or a normal bank wire?
- ☐ Did the supplier accept the standard payment method without pressure?
- ☐ Have you avoided Western Union, MoneyGram, crypto, USDT?

## 05. TRACK RECORD

- ☐ Has the supplier been on Alibaba for 2 years or more?
- ☐ Do they have at least 50 completed transactions?
- ☐ Are their reviews detailed and from different buyers (not all 5 stars in a row)?

### YOUR SCORE

13 to 15 ticks. Green light. Safe to proceed.

10 to 12 ticks. Yellow. Get answers to the missing ones before paying.

Under 10 ticks. Red. Walk away. Find a different supplier.